



## MINISTRY OF MASS MEDIA & INFORMATION

# PROCUREMENT NOTICE

### SUPPLY, INSTALLATION AND COMMISSIONING OF TWO NOS. COMPUTER-TO-PLATE (CTP) MACHINES WITH TWO ONLINE PROCESSORS FOR THE ASSOCIATED NEWSPAPERS OF CEYLON LIMITED

The Chairman, of the Procurement Committee, Ministry of Mass Media & Information, Colombo 05 will receive tenders from Manufacturers and Principals or their accredited Agents in Sri Lanka up to 2.00 p.m. on 19 January 2009 for the supply, installation and commissioning of Two Nos Computer to Plate Machines with online processors.

**Type of Machine**

**Quantity Required**

**Computer to Plate (CTP) Machines with Online Processors**

**02 (Two)**

Tenders are to be made in duplicate on the forms obtainable from the General Manager, The Associated Newspapers of Ceylon Ltd., 35, D.R. Wijewardene Mawatha, Colombo 10 on payment of a non-refundable tender fee of Rs. 5000.00 or US \$ 50.00. Documents could be inspected free of charge during weekdays between 9.00 am and 4.00 pm. Tenders submitted on any form other than the form issued by the General Manager will be rejected.

Tender documents, specifications and conditions applicable to the tender will be issued by The General Manager, The Associated Newspapers of Ceylon Ltd., 35, D. R. Wijewardene Mawatha, Colombo 10 up to 2.00 p.m. on 16 January 2009.

Tenders enclosed in sealed envelopes should be forwarded under registered cover marked "**Tender for the Supply, Installation and Commissioning of Two Nos Computer to Plate (CTP) Machines with two Online Processors**" to reach the Chairman, of the Procurement Committee, Ministry of Mass Media & Information, 163, Kirulapona Mawatha, Polhengoda, Colombo 5, not later than 2.00 p.m. on 19 January 2009. If the supplier / principal or their accredited agents in the Democratic Socialist Republic of Sri Lanka do not choose to send their tenders under registered cover, they or their agents shall deposit sealed tenders marked as aforesaid in the Ministry Tender Box, at the Chief Accounting Office, Ministry of Mass Media, & Information, 163, Kirulapona Mawatha, Polhengoda, Colombo 05, Sri Lanka, not later than 2.00 p.m. on 19 January 2009.

Tenders will be opened immediately after closure of the Tender at the above address on 19 January 2009 and the tenderers or their duly authorized representatives may be present at the opening of the tenders.

All Tenders should be accompanied by a Bid Bond to the value equivalent to Sri Lanka Rs. 800,000/- or US\$ 8000/= .

Those who are Agents or authorized distributors are required to submit the letter of accreditation or the Power of Attorney issued by the principals authorizing them to participate in this tender on behalf of the manufacturer.

The Chairman, of the Procurement Committee, Ministry of Mass Media & Information reserves the right to accept or reject any or all tenders or part thereof.

Further details, if any, may be obtained from the General Manager, The Associated Newspapers of Ceylon Ltd., 35, D.R. Wijewardene Mawatha, Colombo 10 during normal working hours.

This Procurement Notice is available on [www.dailynews.lk](http://www.dailynews.lk) & [www.sundayobserver.lk](http://www.sundayobserver.lk)

**163, Kirulapona Mawatha,  
Polhengoda,  
Colombo 05.  
14/12/2008**

**Chairman  
Procurement Committee  
Ministry of Mass Media & Information**

**BIDDING DOCUMENTS**

**FOR THE PROCUREMENT**

**OF**

**SUPPLY, INSTALLATION & COMMISSIONING OF**  
**TWO (02) NOS. COMPUTER TO PLATE MACHINES (CTP)**  
**WITH ON-LINE PROCESSORS**

**(NATIONAL COMPETITIVE BIDDING)**

**THE ASSOCIATED NEWSPAPERS OF CEYLON LTD.**  
**(ANCL)**  
**NO. 35, D.R. WIJewardena Mawatha**  
**COLOMBO 10.**

**ANCL/CTP/2008/01**

## Document Issuance Certificate

01. **Standard document Reference Number:** .....
02. **Contract Number** :
03. **(a) Issued to** : .....
- (b) Address** : .....
- (c) Telephone Number** : .....
- (d) Facsimile Number** : .....
04. **(a) Bid fee** : Rs. 5000.00 Received in Cash or US\$ 50.00  
(Non - refundable)
- (b) Receipt Number** : .....
05. **Number of Copies Issued** : .....
06. **VAT Registration No.** : .....
07. **(a) Issuing Officer** : .....
- (b) Designation** : .....
- (c) Signature** : .....
08. **Place of Issue** : General Manager,  
The Associated Newspapers of Ceylon Ltd.,  
35, D.R.Wijewardene Mawatha  
Colombo 10.
09. **Seal** : .....
10. **Date** : ..... **Time** : .....

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## 1. Invitation for Bids (IFB)

1. The Chairman, Ministry Procurement committee, on behalf of **The Associated Newspapers of Ceylon Ltd., 35, D.R. Wijewardene Mawatha, Colombo 10, Sri Lanka** now invites sealed bids from eligible and qualified bidders for the procurement of:

### **SUPPLY, INSTALLATION, COMMISSIONING & TRAINING OF TWO (02) NOS. COMPUTER TO PLATE MACHINES (CTP) WITH ON - LINE PROCESSORS.**

For delivery schedule and specifications refer the Section IV - Bidding Forms of this document.

2. Bidding will be conducted through: National Competitive Bidding

3. Interested eligible bidders may obtain further information from: Mr. M.O. Jayah, Senior Head of Division Pre-Press, The Associated Newspapers of Ceylon Ltd., 35, D. R. Wijewardene Mawatha, Colombo 10., (Tel: +94-112429506, E mail address: jayah.prp@lakehouse.lk) and inspect the Bidding Documents at the address given above from: 9.00am to 4.30pm on Official Working days.

4. Qualification requirements include:

- a). Compliance with the Procurement conditions.
- b). Conformity with the specification.
- c). Compliance with the Delivery requirements.

A margin of preference for eligible locally produced goods offered: Not Applicable.

5. A complete set of Bidding Documents in English language may be purchased by interested bidders on the submission of a written application to the address above.

and upon payment of a non refundable fee: Rs. 5000.00 in cash (Five Thousand Rupees only)

Same documents could be downloaded from [www.dailynews.lk](http://www.dailynews.lk) or [www.sundayobserver.lk](http://www.sundayobserver.lk) , in such cases, a non refundable bank draft in favour of The Associated Newspapers of Ceylon Limited for the value of US \$ 50.00, be submitted along with the Bid Documents.

6. Bids must be delivered to the address below at or before 2.00 pm .on 19 January 2009.

Late bids will be rejected. Bids will be opened in the presence of the bidders' representative(s) who choose to attend in person at the address below at: 2.00 pm on 19 January 2009.

All bids must be accompanied by a Bid Security of Rs. 800,000 (8 lakhs) in cash / Bank Draft / Bank Guarantee or US\$ 8000.00.

7. The addresses referred to above (6):

**Chief Accountant  
Chief Accountant's Office  
Ministry of Mass Media and Information  
No. 163, Kirulapana Road, Polhengoda  
Colombo 05  
Sri Lanka**

## **2. Section I: Instructions to Bidders (ITB)**

### **1. Scope of Bid:**

The Purchaser “**The Associated Newspapers of Ceylon Ltd., 35, D.R. Wijewardene Mawatha, Colombo 10,**” (herein after called the Purchaser) issues these Bidding Documents for the supply of Goods specified in Section V, Schedule of Requirements. The name and identification number of this procurement are specified in the BDS. The name, identification, and number of lots (individual contracts), if any are provided in the BDS, through these Bidding Documents:

- (a) the term “in writing “ means communicated in written form by mail (other than electronic mail) or hand delivered with proof of receipt;
- (b) if the context so requires,” singular” means “plural) and vice versa: and
- (c) “day” means calendar day.

### **2. Source of Funds: The Associated Newspapers of Ceylon Ltd., Funds budgeted for the year 2009.**

### **3. Ethics, Fraud and Corruption:**

**3.1** The attention of the bidders is drawn to the following Guidelines of the “Procurement Guidelines” published by National Procurement Agency.

– Parties associated with the Procurement actions, namely, suppliers/contractors and officials shall ensure that they maintain strict confidentiality throughout the process;

– Officials shall refrain from receiving any personal gain from any Procurement action. No gifts or inducement shall be accepted. Suppliers/Contractors are liable to be disqualified from the bidding process if found offering any gift or inducement which may have an effect of influencing a decision or impairing the objectivity of an official.

**3.2** The purchaser requires the Bidders, suppliers, contractors and consultants to observe the highest standards of ethics during the procurement and execution of such contracts in pursuit of this policy:

- (a) “corrupt practice” means the offering, giving, receiving or soliciting directly or indirectly of any thing of value to influence the action of an public official in the procurement process or in contract execution;
- (b) “fraudulent practice” means a misrepresentation or omission of facts in order to influence a procurement process or the execution of a contract;
- (c) “collusive practice” means a scheme or arrangement between two or more Bidders, with or without the knowledge of the Purchaser to establish bid prices at artificial, non competitive levels; and
- (d) “coercive practice” means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the procurement process or affect the execution of a contract.

**3.3** If the Purchaser found any unethical practices as stipulated under ITB clause 3.2, the purchaser will reject a bid, if it is found that a bidder directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for the contract in question.

#### **4. Eligible bidders:**

- 4.1** All Bidders shall possess legal rights to supply the goods under this contract.
- 4.2** A Bidder shall not have a conflict of interest. All Bidders found to have conflict of interest shall be disqualified. Bidders may be considered to have a conflict of interest with one or more parties in this Bidding process, if they;
- (a) are or have been associated in the past, with a firm or any of its affiliates which have been engaged by the Purchaser to provide consulting services for the preparation of the design, specifications and other documents to be used for the procurement of the goods to be purchased under these Bidding documents; or
  - (b) submit more than one Bid in this Bidding process. However, this does not limit the participation of sub contractors in more than one Bid.
- 4.3** Foreign Bidder may submit a Bid as stated in the Bidding Data Sheets (BDS)

#### **5. Eligible Goods /Services:**

- 5.1** All goods supplied under this contract shall be complied with applicable standards stipulated by the Sri Lanka Standards Institute (SLSI). In the absence of such standards, the Goods supplied shall be complied with other internationally accepted standards.

#### **Contents of Bidding Documents**

#### **6. Section of Bidding documents:**

- 6.1** Bidding documents consists of two volumes, which include all the sections indicated bellow, and should be read in conjunction with any addendum issued in accordance with ITB clause 8.

##### **Volume -1**

- 1. Invitation for Bids (IFB)
- 2. Section I - Instruction to Bidders (ITB)
- 3. Section VI - Conditions of Contract (CC)

##### **Volume - 2**

- 4. Section II - Bidding data sheets (BDS)
- 5. Section III - Evaluation & Qualification criteria
- 6. Section IV - Bidding Forms
- 7. Section V - Schedule of Requirements
- 8. Section VII - Contract Data
- 9. Section VIII - Contract Forms

- 6.2** The Bidder is expected to examine all instructions, forms, terms and specifications in the Bidding documents. Failure to furnish all information or documentation required by the Bidding Documents may result in the rejection of the Bid.

## **7. Classification of Bidding documents:**

- 7.1** A prospective Bidder requiring any classification of the Bidding Documents including the restrictiveness specifications shall contact the Purchaser in writing or by fax or E mail. The Purchaser will response in writing to any request for classification , provided that such request is received no later than ten days prior to deadline for submission of bids. The Purchaser shall forward copies of its response to all those who have purchased the Bidding Documents, including a description of the inquiry but without identifying its source. Should the Purchaser deem it necessary to amend the Bidding Documents as a result of a classification, it shall do so following the procedure under ITB clause 8.

## **8. Amendment of Bidding documents:**

- 8.1** At any time prior to the deadline for submission of bids, the Purchaser may amend the Bidding Documents by issuing addendum.
- 8.2** Any addendum issued shall be part of the Bidding Documents and shall be communicated in writing to all who have purchased the Bidding documents.
- 8.3.** To give prospective Bidders reasonable time in which to take an addendum into account in preparing their bids, the Purchaser may, at its discretion, extend the deadline for the submission of bids, pursuant to ITB sub clause 23.2

## **Preparation of Bids**

### **9. Cost of Bidding:**

- 9.1** The Bidder shall bear all costs associated with the preparation and submission of his Bid and the Purchaser shall not be responsible or liable for those costs regardless of the conduct or outcome of the Bidding process.

### **10. Language of Bid**

- 10.1** The Bid, as well as all correspondence and documents relating to the Bid ( including supporting documents and printed literature) exchanged by the Bidder and the Purchaser shall be written in English Language

### **11. Documents comprising the Bid :**

- 11.1** The Bids shall comprise the following.
- (a) Bid submission form and the applicable price schedules, in accordance with ITB Clauses 12,14 and 15;
  - (b) Bid security or Bid securing declaration in accordance with the ITB Clause 20;
  - (c) Documentary evidence in accordance with the ITB Clause 18 and 29 that the Good and the related services conform to the Bidding documents;
  - (d) Documentary evidence in accordance with the ITB Clause 18 establishing the Bidder's qualifications to perform the contract if its Bid is accepted; and
  - (e) Any other documents required in the BDS.



## **12. Bid submission form and Price Schedule.**

**12.1** The Bidder shall submit the Bid submission form using the form furnished in section IV, Bidding form. This form must be completed without any alterations to its format and no substitutes shall be accepted. All blank spaces shall be filled in the information requested.

## **13. Alternative Bids.**

**13.1.** Alternative Bids shall not be considered.

## **14. Bid prices and discounts**

**14.1** The bidder shall indicate on the price schedule the unit prices and total Bid prices of the goods it proposes to supply under the contract.

**14.2** Any discount offered against any single item in their price schedule shall be included in the unit price of the item. However, a Bidder wishes to offer discount as a lot the Bidder may do so by indicating such amounts appropriately.

**14.3** If so indicated in the Sub- Clause 1.1. Bids are being invited for individual contracts (lots) or for any combination of contracts (packages). Unless otherwise indicated in the BDS, price quoted shall correspond to 100% of the items specified for each item of a lot. Bidders wishes to offer any price reduction (Discount) for the award of more than one contract shall specify the applicable price reduction separately.

**14.4 (i)** Prices indicated on the price schedule shall include all duties and sales and other taxes already paid or payable by the supplier;

- (a) on components and raw material used in the manufacture or assemble of goods quoted; or
- (b) on the previously imported goods of foreign origin.

**(ii)** However, VAT shall not be included in the price but shall be included separately;

**(iii)** the price for inland transportation, insurance and other related services to deliver the goods to their final destination.

**(iv)** the price for other incidental services.

**14.5** The Price quoted by the Bidder shall be fixed during the Bidder's performance of the contract and not subject to variation on any account. A bid submitted with an adjustable price quotation will be treated as non-responsive and rejected, pursuant to ITB Clause 31.

**14.6** All lots, if any, and items must be listed and priced separately in the Price Schedules. If a Price Schedule shows item listed but not priced, their prices shall be assumed to be included in the prices of other items.

## **15. Currencies of Bid**

**15.1** Unless otherwise stated in Bidding data sheet, the Bidder shall quote in Sri Lankan rupees and payment shall be payable only in Sri Lanka rupees.

## **16. Documents establishing the eligibility of the Bidder.**

**16.1** To establish their eligibility in accordance with ITB Clause 4, Bidders shall complete the Bid submission form, included in Section IV, Bidding forms.

## **17. Documents establishing the conformity of the goods and related services :**

- 17.1** To establish the conformity of the goods and related services to the Bidding documents, the Bidder shall furnish as part of its Bid the documentary evidence that the goods conform to the technical specifications and standards specified in Section V, schedule of requirements.
- 17.2** Documentary evidence may be in the form of literature, drawings or data, shall consists of a detailed item by item description (given in section V, technical specifications), of the essential technical and performance characteristics of the goods and related services, demonstrating substantial responsiveness of the goods and related services to the technical specification, and if applicable a statement of deviations and exceptions to the provisions of the schedule of requirements.
- 17.3** The Bidder shall also furnish a list giving full particulars, including quantities, available sources and current prices of spare parts, special tools etc., necessary for the proper and continuing functioning of the goods during the period if specified in the BDS following commencement of the use of the goods by the Purchaser.

## **18. Documents establishing the qualifications of the Bidder :**

- 18.1** Documentary evidence of the Bidder's qualifications to perform the contract if its Bid is accepted shall establish to the Purchaser satisfaction:
- (a) a bidder that does not manufacture or produce the goods it offers to supply shall submit the Manufacturer's authorization using form included in section IV, Bidding forms to demonstrate that it has been duly authorized by the manufacturer or producer of the goods to supply these goods;
  - (b) that, if required in the BDS, in case of a Bidder not doing business within Sri Lanka, the Bidder is or will be (if awarded the contract) represented by an Agent in Sri Lanka equipped and able to carry out the supplier's maintenance, repair and spare parts stocking obligations prescribed in the conditions of contract and/or technical specifications; and
  - (c) that the Bidder meets each of the qualification criterion specified in section III, Evaluation and Qualification Criteria.

## **19. Period of validity of Bids**

- 19.1** Bids shall remain valid until the date specified in the BDS. A Bid valid for a shorter date shall be rejected by the Purchaser as non responsive.
- 19.2** In exceptional circumstance, prior to the expiration of the Bid validity date, the Purchaser may request Bidders to extend the period of validity of their Bids. The request and the responses shall be made in writing, if a Bid security is requested in accordance with Clause 20; it shall also be extended for a corresponding period. A Bidder may refuse the request without forfeiting its Bid security. A Bidder granting the request shall not be required or permitted to modify its Bid.

## **20. Bid Security :**

- 20.1** The Bidder shall furnish as part of his Bid, a Bid security as specified in the BDS.
- 20.2** The Bid security shall be in the amount specified in the BDS and denominated in Sri Lanka rupees and shall,
- (a) at the Bidder's option, be in the form of either a bank draft, a letter of credit or a bank guarantee from a banking institution.
  - (b) be issued by a institution acceptable to the **Purchaser**

- (c) be substantially in accordance with the form included in Section IV Bidding forms.
- (d) be payable promptly upon written demand by the Purchaser in case the conditions listed in ITB Clause 20.5 are invoked.
- (e) be submitted in its original form, copies will not be accepted.
- (f) remain valid for the period specified in the BDS.

**20.3** Any Bid not accompanied by a substantially responsive Bid Security in accordance with the ITB Sub- Clause 20.1 and 20.2 may be rejected by the Purchaser as non responsive.

**20.4** The Bid Security of unsuccessful Bidders shall be returned as promptly as possible upon the successful Bidder's furnishing of the Performance security pursuant to ITB Clause 43.

**20.5** The Bid Security may be forfeited;

- (a) if a Bidder withdraws its Bid during the period of Bid validity specified by the Bidder on the Bid submission form, except as provided in the ITB Sub Clause 19.2; or
- (b) if a Bidder does not agreeing to correction of arithmetical errors in pursuant to the Sub Clause 30.3.
- (c) If the successful Bidder fails to;
  - (i) sign the contract in accordance with the ITB Clause 42;
  - (ii) furnish a Performance Security in accordance with the ITB Clause 43.

## **21. Format and Signing of Bid :**

**21.1** The Bidder shall prepare one original of the documents comprising the Bid as described in the clause 11 and clearly mark it as "ORIGINAL". In addition, the Bidder shall submit a copy of the Bid and clearly mark it as a "COPY". In the event of any discrepancy between the original and the copy, the original shall prevail.

**21.2** The Original and the Copy of the Bid shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Bidder.

**21.3** Any interlineations, erasures or overwriting shall be valid only if they are signed or initiated by the person signing the Bid.

## **Submission and Opening of Bids**

### **22. Submissions, Sealing and Marking of Bids**

**22.1** Bidders may always submit their Bids by mail or by hand ;

- (a) Bidders submitting Bids by mail or by hand, shall enclose the original and the copy of the Bid in separate sealed envelopes, duly marking the envelopes a "ORIGINAL" and "COPY". These envelopes containing the Original and the Copy shall then be enclosed in one single envelope.

**22.2** The inner and outer envelopes shall;

- (a) Bear the name and address of the Bidder.
- (b) be addressed to the Purchaser in accordance with ITB Sub Clause 23.1;
- (c) bear the specific identification of this Bidding process as indicated in the BDS and,
- (d) bear a warning not to open before the time and date for Bid opening, in accordance with ITB Sub Clause 26.1.

If all envelopes are not sealed and marked as required, the Purchaser will assume no responsibility for the misplacement or premature opening of the Bid.

**23. Deadline for submission of Bids :**

- 23.1** Bids must be received by the Purchaser at the address and no later than the date and time specified in the BDS.
- 23.2** The Purchaser may, at his discretion, extend the deadline for the submission of Bids amending the Bidding documents in accordance with the ITB Clause 8, in which case all right and obligations of the Purchaser and Bidders previously subject to the deadline shall thereafter be subject to the deadline as extended.

**24. Late Bids**

- 24.1** Purchaser shall not consider any Bid that arrives after the deadline for submission of Bids, in accordance with ITB Clause 23. Any Bid received by the Purchaser after the deadline for submission of Bids shall be declared late, rejected and returned unopened to the Bidder.

**25. Withdrawals and Modification of Bids:**

- 25.1** A Bidder may withdraw, or modify its Bid after it has been submitted by sending a written notice in accordance with ITB Clause 22, duly signed by an authorized representative, and shall include a copy of the authorization in accordance with ITB Sub Clause 21.2, (except that no copies of the withdrawal notice are required). The corresponding substitution or modification of the Bid must accompany the respective written notice. All notices must be;
  - (a) submitted in accordance with ITB Clause 21 and 22 (except that withdrawal notices do not require copies) and in addition, the respective envelopes shall be clearly marked “WITHDRAWAL” or “MODIFICATION” and
  - (b) received by the Purchaser prior to the deadline prescribed for submission of Bids, in accordance with ITB Clause 23.
- 25.2** Bids requested to be withdrawn in accordance with ITB Sub Clause 25.1 shall be returned to the Bidders only upon notification of contract award to the successful Bidder in accordance with the Sub Clause 41.1.
- 25.3** No Bids may be withdrawn, substituted or modified in the interval between the deadline for submission of Bids and the expiration of the period of Bid validity specified by the Bidder on the Bid Submission Form or any extension thereof.

**26. Bid opening**

- 26.1** The Purchaser shall conduct the Bid opening in public at the address and the time specified in the BDS.
- 26.2** First envelopes marked with “WITHDRAWAL” shall be opened and read out and the envelope with the corresponding Bid may be opened at the discretion of the Purchaser. No Bid withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at Bid opening. Envelopes marked “MODIFICATION” shall be opened and read out with the corresponding Bid. No Bid modification shall be permitted unless the corresponding modification notice contain a valid authorization to request the modification and is read out at Bid opening. Only envelopes that are opened and read out at Bid opening shall be considered future.
- 26.3** All other envelopes shall be opened one at a time, reading out: the name of the Bidder and whether there is a modification; the Bid prices, including any discounts and alternative offers; the presence of a Bid Security if required; and any other details as the Purchaser may consider appropriate. Only discounts and alternative offers read out at Bid opening shall be considered for evaluation. No Bid shall be rejected at Bid opening except for late Bids in accordance with ITB Sub Clause 24.1
- 26.4** The Purchaser shall prepare a record of the Bid opening that shall include, as a minimum; the name of the Bidder and whether there is a withdrawal, or modification; the Bid price per lot if applicable, including any discounts and the presence or absence of a Bid Security or Bid Securing declaration. The Bids that were opened shall be resealed in separate envelopes, promptly after the Bid opening. The Bidders’ representatives who are present shall be requested to sign the attendance sheet. A copy of the record shall be distributed to the Bidders who submitted Bids in time.

## **Evaluation and Comparison of Bids:**

### **27. Confidentiality:**

- 27.1** Information relating to the examination, evaluation, comparison and post qualification (if applicable) of bids and recommendation of contract award shall not be disclosed to Bidders (if applicable) or any other persons not officially concerned with such process until publication of the contract award.
- 27.2** Any effort by a Bidder to influence the members of the Purchaser in the examination, evaluation, comparison and post-qualification of the Bids or contract award decisions may result in the rejection of their Bids.
- 27.3** Notwithstanding the ITB Sub Clause 27.2, if any Bidder wishes to contact the Purchaser on any matter relating to the Bidding process, from the time of Bid opening to the time of contract award, it should do so in writing.

### **28. Classification of Bids :**

- 28.1** To assist in the examination, evaluation, comparison and post-qualification of the Bids, the Purchaser may, at its discretion request any Bidder for a clarification of its Bids. Any clarification submitted by a Bidder in respect to its Bid and that is not response to a request by the Purchaser shall not be considered for purpose of evaluation. The Purchaser's request for clarification and the response shall be in writing. No change in the prices or substance of the Bid shall be sought, offered, or permitted except to conform the correction of arithmetic errors discovered by the Purchaser in the evaluation of the Bids in accordance with the ITB Clause 30.

### **29. Responsiveness of the Bids**

- 29.1** The determination of the Purchaser's of a Bid's responsiveness is to be based on the contents of the Bid itself.
- 29.2** A substantially responsive Bid is one that conforms to all the terms, conditions and specifications of the Bidding documents without material deviation, reservation or omission. A material deviation, reservation or omission is one that;
  - (a) affect in any substantial way the scope, quality or performance of the Goods and related services specified in the contract.
  - (b) limits in any substantial way, inconsistent with the Bidding documents the Purchaser's rights or the Bidders obligation under contract or;
  - (c) if rectified would unfairly affect the competitive position of other Bidders presenting substantially responsive Bids.
- 29.3** If a Bid is not substantially responsive to the Bidding documents, it shall be rejected by the Purchaser and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation or omission.

### **30. Non conformities, Errors and Omissions:**

- 30.1** Provided that a Bid is substantially responsive, the Purchaser may waive any non conformities or omissions in the Bid that do not constitute a material deviation.
- 30.2** Provided that a Bid is substantially responsive, the Purchaser may request that the Bidder submit the necessary information or documentation within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the Bid related to documentation requirements. Such omission shall not be related to any aspect of the price of the Bid. Failure of the Bidder to comply with the request may result in the rejection of its Bid.

**30.3** Provided that the Bid is substantially responsive, the Purchaser shall correct arithmetical errors on the following basis.

- (a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of the Purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the line item total as quoted shall govern and the unit price shall be corrected;
- (b) If there is an error in the total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
- (c) if there is a discrepancy between the words and figures, the amount in words shall prevail unless the amount expressed in words is related to an arithmetical error, in which case the amount in figures shall prevail subject to (a) and (b) above.

**30.4** If the Bidder that submitted the lowest evaluated Bid does not accept the correction of errors, its Bid shall be disqualified and its Bid security shall be forfeited.

### **31. Preliminary Examination of Bids**

**31.1** The Purchaser shall examine the Bids to conform that all documents and technical documentations requested in ITB Clause 11 have been provided and to determine the completeness of each document submitted.

**31.2** The Purchaser shall confirm the following Documents and information have been provided in the Bid. If any of these documents or information is missing, the Bid shall be rejected.

- (a) Bid submission form in accordance with ITB Sub clause 12.1;
- (b) Price schedule in accordance with ITB Sub Clause 12;
- (c) Bid security accordance with ITB Clause 20;

### **32. Examination of Terms and Conditions; Technical Evaluation**

**32.1** The Purchaser shall examine the Bid to conform that all terms and conditions specified in the conditions of contract (CC) and the Contract data have been accepted by the Bidder without any material deviation or reservation.

**32.2** The Purchaser shall evaluate the technical aspects of the Bid submitted in accordance with ITB Clause 17 to confirm that all requirements specified in the Section V, Schedule of requirements of the Bidding documents have been met without any material deviation or reservation.

**32.3** If after the examination of the terms and conditions and the technical evaluation, the Purchaser determines that the Bid is not substantially responsive in accordance with the Clause 29 the Purchaser shall reject the Bid.

### **33. Conversion to Single Currency**

**33.1** If the Bidders are allowed to quote in foreign currencies in accordance with Sub Clause 15.1 for evaluation and comparison purposes, the Purchaser shall convert all Bid prices expressed in foreign currencies in to Sri Lankan rupees using the selling rates prevailed 28 days prior to closing of Bids as published by the Central Bank of Sri Lanka. If this date falls on a public holiday the earliest working day prior to the date shall be applicable.

### **34. Evaluation of Bids**

- 34.1** The Purchaser shall evaluate each Bid that has been determined, up to this stage of the evaluation to be substantially responsive.
- 34.2** To evaluate a Bid, the Purchaser shall use all the factors, methodologies and criteria defined in the ITB Clause 35
- 34.3** To evaluate a Bid, the Purchaser shall consider the following;
- (a) the Bid Price as quoted in accordance with ITB Clause 14.
  - (b) price adjustment for correction of arithmetical errors in accordance with ITB Sub-Clause 30.3
  - (c) price adjustment due to discount offered in accordance with ITB Sub Clause 14.2 and 14.3.
  - (d) adjustment due to the application of the evaluation criteria specified in the BDS from amongst those set out in Section III, Evaluation and Qualification Criteria.
  - (e) adjustment due to the application of a domestic preference, in accordance with ITB Clause 34 if applicable.
- 34.4** The Purchasers Evaluation of a Bid may require the consideration of other factors in addition to the factors stated in ITB Sub clause 35.3 if specified in BDS. These factors may be related to the characteristics, performance and terms and conditions of purchase of the Goods and related Services. The effect of the factors selected, if any, shall be expressed in monetary terms to facilitate comparison of Bids.
- 34.5** If so specified in the BDS, these Bidding documents shall allow Bidders to quote for one or more lots and shall allow the Purchaser to award one or multiple lots to more than one Bidder. The methodology of evaluation to determine the lowest evaluated lot combinations is specified in Section III Evaluation and Qualification Criteria.

### **35. Comparison of Bids**

- 35.1** The Purchaser shall compare all substantiality responsive Bids to determine the lowest evaluated Bid in accordance with ITB Clause 35.

### **36. Post Qualification of the Bidder**

- 36.1** The Purchaser shall determine to its satisfaction whether the Bidder that is selected as having submitted the lowest evaluated and substantially responsive Bid is qualified to perform the Contract satisfactorily.
- 36.2** The determination shall be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder pursuant to ITB Clause 18.
- 36.3** An affirmative determination shall be a prerequisite for award of the Contract to the Bidder. A negative determination shall result in disqualification of the Bid, in which event the Purchaser shall proceed to the next lowest evaluated Bid to make a similar determination of that Bidder's capabilities to perform satisfactorily.

### **37. Purchaser's Right to accept any Bid, and to reject any or all Bids.**

- 37.1** The Purchaser reserves the right to accept or reject any Bid and to annul the Bidding process and reject all Bids at any time prior to contract award, without thereby incurring any liability to Bidders.

## **Award of Contract**

### **38. Award criteria**

**38.1** The Purchaser shall award the Contract to the Bidder whose offer has been determined to be the lowest evaluated Bid and is substantially responsive to the Bidding documents, provided further that the Bidder is determined to be qualified to perform the Contract satisfactorily.

### **39. Purchaser's Right to vary quantities at time of award**

**39.1** At the time the Contract is awarded, the Purchaser reserves the right to increase or decrease the quantity of Goods and related services originally specified in Section V, Schedule of Requirement provided this does not exceed twenty five percent (25%) or one unit which ever is higher and without any change in the unit prices or other terms and conditions of the Bid and the Bidding documents.

### **40. Notification of award**

**40.1** Prior to the expiration of the period of Bid validity, the Purchaser shall notify the successful Bidder, in writing that its Bid has been accepted.

**40.2** Until a formal contract is preferred and executed, the notification of award shall constitute a Bidding Contract.

**40.3** Upon the successful Bidder's furnishing of the signed Contract Form and Performance security pursuant to ITB Clause 43, the Purchaser will promptly notify each unsuccessful Bidder and will discharge its Bid security, pursuant to ITB Clause 20.4.

### **41. Signing of Contract.**

**41.1** Within Seven (07) days after notification, the Purchaser shall complete the Agreement, and inform the successful Bidder to sign it.

**41.2** Within Seven (07) days of receipt of such information, the successful Bidder shall sign an Agreement.

### **42. Performance Security.**

**42.1** Within Fourteen (14) days of the receipt of notification of award from the Purchaser the successful Bidder, if required, shall furnish the Performance security in accordance with the CC, using for that purpose the Performance Security Form included in Section VIII contract forms. The Purchaser shall promptly notify the name of the winning Bidder to each unsuccessful Bidder and discharge the Bid Securities of the unsuccessful Bidders pursuant to ITB Sub Clause 20.4.

**42.2.** Failure of the successful Bidder to submit the above mentioned Performance Security or sign the contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the Bid security or execution of the Bid Security Declaration. In that event the Purchaser may award the contract to the next lowest evaluated Bidder, whose offer is substantially responsive and is determined by the Purchaser to be qualified to perform the contract satisfactorily.



### **3. Section VI: Conditions of Contract (CC)**

#### **1. Definitions**

**1.1** The following words and expressions shall have the meanings hereby assigned to them:

- (a) “Contract” means the Contract Agreement entered into between the Purchaser and the Supplier, together with the Contract documents referred to therein, including all attachments, appendices, and all documents incorporated by reference therein.
- (b) “Contract Documents” means the documents listed in the Contract Agreement, including any amendments thereto.
- (c) “Contract Price” means the price payable to the Supplier as specified in the Contract Agreement, subject to such additions and adjustments thereto or deductions there from, as may be made pursuant to the Contract.
- (d) “Day” means calendar day.
- (e) “Completion” means the fulfillment of the supply of Goods to the destination specified and completion of the Related Services by the Supplier in accordance with the terms and conditions set forth in the Contract.
- (f) “CC” means the Conditions of Contract.
- (g) “Goods” means all of the commodities, raw material, machinery and equipment, and/or other materials that the Supplier is required to supply to the Purchaser under the Contract.
- (h) “Purchaser” means the entity purchasing the Goods and Related Services, as specified in the Contract Data.
- (i) “Related Services” means the services incidental to the supply of the goods, such as insurance, installation, training and initial maintenance and other such obligations of the Supplier under the Contract.
- (j) “Subcontractor” means any natural person, private or government entity, or a combination of the above, to whom any part of the Goods to be supplied or execution of any part of the Related Services is subcontracted by the Supplier.
- (k) “Supplier” means the natural person, private or Government entity, or a combination of the above, whose bid to perform the Contract has been accepted by the Purchaser and is named as such in the Contract Agreement.
- (l) “The Project Site,” where applicable, means the place named in the Contract Data.

#### **2. Contract Documents**

**2.1** Subject to the order of precedence set forth in the Contract Agreement, all documents forming the Contract (and all parts thereof) are intended to be correlative, complementary, and mutually explanatory. The Contract Agreement shall be read as a whole.

#### **3. Fraud and Corruption**

**3.1** The Government of Sri Lanka requires the Purchaser as well as bidders, suppliers, contractors, and consultants to observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy: Purchaser and is named as such in the Contract Agreement.

- (i) “corrupt practice” means offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of a public official in the procurement process or in contract execution;

- (ii) “fraudulent practice” means a misrepresentation or omission of facts in order to influence a procurement process or the execution of a contract;
- (iii) “collusive practice” means a scheme or arrangement between two or more bidders, with or without the knowledge of the Purchaser to establish bid prices at artificial, noncompetitive levels; and
- (iv) “coercive practice” means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the procurement process or affect the execution of a contract.

#### **4. Interpretation:**

**4.1** If the context so requires it, singular means plural and vice versa.

**4.2** Entire Agreement.

The Contract constitutes the entire agreement between the Purchaser and the Supplier and supersedes all communications, negotiations and agreements (whether written or oral) of the parties with respect thereto made prior to the date of Contract.

**4.3** Amendment

No amendment or other variation of the Contract shall be valid unless it is in writing, is dated, expressly refers to the Contract, and is signed by a duly authorized representative of each party thereto.

**4.4** Severability

If any provision or condition of the Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.

#### **5. Language:**

**5.1** The Contract as well as all correspondence and documents relating to the Contract exchanged by the Supplier and the Purchaser, shall be written in English language.

Supporting documents and printed literature that are part of the Contract may be in another language provided they are accompanied by an accurate translation of the relevant passages in the language specified, in which case, for purposes of interpretation of the Contract, this translation shall govern.

**5.2** The Supplier shall bear all costs of translation to the governing language and all risks of the accuracy of such translation, for documents provided by the Supplier.

#### **6. Joint Venture, Consortium or Association :**

**6.1** If the Supplier is a joint venture, consortium, or association, all of the parties shall be jointly and severally liable to the Purchaser for the fulfillment of the provisions of the Contract and shall designate one party to act as a leader with authority to bind the joint venture, consortium, or association. The composition or the constitution of the joint venture, consortium, or association shall not be altered without the prior consent of the Purchaser.

#### **7. Eligibility:**

**7.1** All goods supplied under this contract shall be complied with applicable standards stipulated by the Sri Lanka Standards Institute. In the absence of such standards, the Goods supplied shall be complied with other internationally accepted standards, such as British Standards.

#### **8. Notices:**

**8.1** Any notice given by one party to the other pursuant to the Contract shall be in writing to the address specified in the Contract Data. The term “in writing” means communicated in written form with proof of receipt.

**8.2** A notice shall be effective when delivered or on the notice's effective date, whichever is later.

**9. Governing Law:**

**9.1** The Contract shall be governed by and interpreted in accordance with the laws of the Democratic Socialist Republic of Sri Lanka.

**10. Settlement of Disputes:**

**10.1** The Purchaser and the Supplier shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract.

**10.2** If, after twenty-eight (28) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the Purchaser or the Supplier may give notice to the other party of its intention to commence arbitration, as hereinafter provided, as to the matter in dispute, and no arbitration in respect of this matter may be commenced unless such notice is given. Any dispute or difference in respect of which a notice of intention to commence arbitration has been given in accordance with this Clause shall be finally settled by arbitration. Arbitration may be commenced prior to or after delivery of the Goods under the Contract. Arbitration proceedings shall be conducted in accordance with the Arbitration Act No: 11 of 1995.

**10.3** Notwithstanding any reference to arbitration herein,

- (a) the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree; and
- (b) the Purchaser shall pay the Supplier any monies due the Supplier.

**11. Scope of Supply:**

**11.1** The Goods and Related Services to be supplied shall be as specified in the Schedule of Requirements.

**12. Delivery and Documents:**

**12.1** Subject to CC Sub-Clause 32.1, the Delivery of the Goods and Completion of the Related Services shall be in accordance with the Delivery and Completion Schedule specified in the Schedule of Requirements. Where applicable the details of shipping and other documents to be furnished by the Supplier are specified in the Contract Data.

**12.3** The successful Tenderer should take precautionary measures to prevent any loss/damage to the materials whilst in transit to the final destination in Colombo, Sri Lanka.

**13. Supplier's Responsibilities.**

**13.1** The Supplier shall supply all the Goods and Related Services included in the Scope of Supply in accordance with CC Clause 11, and the Delivery and Completion Schedule, as per CC Clause 12.

**14. Contract Price**

**14.1** Prices charged by the Supplier for the Goods supplied and the Related Services performed under the Contract shall not vary from the prices quoted by the Supplier in its bid.

## **15. Terms of Payment.**

- 15.1** The Contract Price shall be paid as specified in the Contract Data.
- 15.2** The Supplier's request for payment shall be made to the Purchaser in writing, accompanied by invoices describing, as appropriate, the Goods delivered and Related Services performed, and by the documents submitted pursuant to CC Clause 12 and upon fulfillment of all other obligations stipulated in the Contract.
- 15.3** If any party interested or requested an advance payment only for maximum of 20% of the total contract value could be released on production of a valid Bank Guarantee covering a period of six months issued by a reputed bank in Sri Lanka. Out of the balance 80% maximum of 70% of the total value could be released after receipt of the goods evidencing that shipment has been effected and the relevant Bank document submitted to the Bank. However, balance 10% of the total contract will be retained until completion of the contract and satisfactory test report is issued by respective engineers and after acceptance of the Computer To Plate (CTP) system by the purchaser for operation.

## **16. Taxes and Duties:**

- 16.1** The Supplier shall be entirely responsible for all taxes, duties, licence fees, etc., incurred until delivery of the contracted Goods to the Purchaser.

## **17. Performance Security:**

- 17.1** If required as specified in the Contract Data, the Supplier shall, within fourteen (14) days of the notification of contract award, provide a performance security of Ten percent (10%) of the Contract Price for the performance of the Contract.
- 17.2** The proceeds of the Performance Security shall be payable to the Purchaser as compensation for any loss resulting from the Supplier's failure to complete its obligations under the Contract.
- 17.3** As specified in the Contract Data, the Performance Security, if required, shall be in Sri Lanka Rupees and shall be in the format stipulated by the Purchaser in the Contract Data, or in another format acceptable to the Purchaser.
- 17.4** The Performance Security shall be discharged by the Purchaser and returned to the Supplier not later than twenty-eight (28) days following the date of Completion of the Supplier's performance obligations under the Contract, including any warranty obligations.

## **18. Copyright:**

- 18.1** The copyright in all drawings, documents, and other materials containing data and information furnished to the Purchaser by the Supplier herein shall remain vested in the Supplier, or, if they are furnished to the Purchaser directly or through the Supplier by any third party, including suppliers of materials, the copyright in such materials shall remain vested in such third party.

## **19. Confidential Information:**

- 19.1** The Purchaser and the Supplier shall keep confidential and shall not, without the written consent of the other party hereto, divulge to any third party any documents, data, or other information furnished directly or indirectly by the other party hereto in connection with the Contract, whether such information has been furnished prior to, during or following completion or termination of the Contract. Notwithstanding the above, the Supplier may furnish to its Subcontractor such documents, data, and other information it receives from the Purchaser to the extent required for the Subcontractor to perform its work under the Contract,

in which event the Supplier shall obtain from such Subcontractor an undertaking of confidentiality similar to that imposed on the Supplier under CC Clause 19.

- 19.2** The Purchaser shall not use such documents, data, and other information received from the Supplier for any purposes unrelated to the contract. Similarly, the Supplier shall not use such documents, data, and other information received from the Purchaser for any purpose other than the performance of the Contract.
- 19.3** The above provisions of CC Clause 19 shall not in any way modify any undertaking of confidentiality given by either of the parties hereto prior to the date of the Contract in respect of the Supply or any part thereof.
- 19.4** The provisions of CC Clause 19 shall survive completion or termination, for whatever reason, of the Contract.

## **20. Subcontracting:**

- 20.1** The Supplier shall notify the Purchaser in writing of all subcontracts awarded under the Contract if not already specified in the bid. Such notification, in the original bid or later shall not relieve the Supplier from any of its obligations, duties, responsibilities, or liability under the Contract.
- 20.2** Subcontracts shall comply with the provisions of CC Clauses 3 and 7.

## **21. Specifications and Standards:**

### **21.1** Technical Specifications and Drawings

- (a) The Goods and Related Services supplied under this Contract shall conform to the technical specifications and standards mentioned in Section V, Schedule of Requirements and, when no applicable standard is mentioned, the standard shall be equivalent or superior to the official standards whose application is appropriate to the Goods' country of origin.
- (b) The Supplier shall be entitled to disclaim responsibility for any design, data, drawing, specification or other document, or any modification thereof provided or designed by or on behalf of the Purchaser, by giving a notice of such disclaimer to the Purchaser.
- (c) Wherever references are made in the Contract to codes and standards in accordance with which it shall be executed, the edition or the revised version of such codes and standards shall be those specified in the Schedule of Requirements. During Contract execution, any changes in any such codes and standards shall be applied only after approval by the Purchaser and shall be treated in accordance with CC Clause 32.

## **22. Packing and Documents:**

- 22.1** The Supplier shall pack the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.

## **23. Insurance:**

- 23.1** Unless otherwise specified in the Contract Data, the Goods supplied under the Contract shall be fully insured against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery.

## **24. Transportation:**

- 24.1** Unless otherwise specified in the Contract Data, responsibility for arranging transportation of the Goods shall be a responsibility of the supplier.

## **25. Inspections and Tests:**

- 25.1** The Supplier shall at its own expense and at no cost to the Purchaser carry out all such tests and/or inspections of the Goods and Related Services as are specified in the Contract Data.
- 25.2** The inspections and tests may be conducted on the premises of the Supplier or its Subcontractor, at point of delivery, and/or at the Goods' final destination, or in another place as specified in the Contract Data. Subject to CC Sub-Clause 25.3, if conducted on the premises of the Supplier or its Subcontractor, all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Purchaser.
- 25.3** The Purchaser or its designated representative shall be entitled to attend the tests and/or inspections referred to in CC Sub-Clause 25.2, provided that the Purchaser bear all of its own costs and expenses incurred in connection with such attendance including, but not limited to, all traveling and board and lodging expenses.
- 25.4** Whenever the Supplier is ready to carryout any such test and inspection, it shall give a reasonable advance notice, including the place and time, to the Purchaser. The Supplier shall obtain from any relevant third party or manufacturer any necessary permission or consent to enable the Purchaser or its designated representative to attend the test and/or inspection.
- 25.5** The Purchaser may require the Supplier to carryout any test and/or inspection not required by the Contract but deemed necessary to verify that the characteristics and performance of the Goods comply with the technical specifications codes and standards under the Contract, provided that the Supplier's reasonable costs and expenses incurred in the carrying out of such test and/or inspection shall be added to the Contract Price. Further, if such test and/or inspection impede the progress of manufacturing and/or the Supplier's performance of its other obligations under the Contract, due allowance will be made in respect of the Delivery Dates and Completion Dates and the other obligations so affected.
- 25.6** The Supplier shall provide the Purchaser with a report of the results of any such test and/or inspection.
- 25.7** The Purchaser may reject any Goods or any part thereof that fail to pass any test and/or inspection or do not conform to the specifications. The Supplier shall either rectify or replace such rejected Goods or parts thereof or make alterations necessary to meet the specifications at no cost to the Purchaser, and shall repeat the test and/or inspection, at no cost to the Purchaser, upon giving a notice pursuant to CC Sub-Clause 25.4.
- 25.8** The Supplier agrees that neither the execution of a test and/or inspection of the Goods or any part thereof, nor the attendance by the Purchaser or its representative, nor the issue of any report pursuant to CC Sub-Clause 25.6, shall release the Supplier from any warranties or other obligations under the Contract.

## **26. Liquidated Damages:**

- 26.1** Except as provided under CC Clause 31, if the Supplier fails to deliver any or all of the Goods by the Date(s) of delivery or perform the Related Services within the period specified in the Contract, the Purchaser may without prejudice to all its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage specified in the Contract Data of the delivered price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the percentage specified in those Contract Data. Once the maximum is reached, the Purchaser may terminate the Contract pursuant to CC Clause 34.

## **27. Warranty:**

- 27.1** The Supplier warrants that all the Goods are new, unused, and of the most recent or current models, and that they incorporate all recent improvements in design and materials, unless provided otherwise in the Contract.
- 27.2** Subject to CC Sub-Clause 21.1(b), the Supplier further warrants that the Goods shall be free from defects arising from any act or omission of the Supplier or arising from design, materials, and workmanship, under normal use in the conditions prevailing in the country of final destination.
- 27.3** Unless otherwise specified in the Contract Data, the warranty shall remain valid for twelve (12) months comprehensive, after the Goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the Contract Data.
- 27.4** The Purchaser shall give notice to the Supplier stating the nature of any such defects together with all available evidence there of, promptly following the discovery thereof. The Purchaser shall afford all reasonable opportunity for the Supplier to inspect such defects.
- 27.5** Upon receipt of such notice, the Supplier shall, within the period specified in the Contract Data, expeditiously repair or replace the defective Goods or parts thereof, at no cost to the Purchaser.
- 27.6** If having been notified, the Supplier fails to remedy the defect within the period specified in the Contract Data, the Purchaser may proceed to take within a reasonable period such remedial action as may be necessary, at the Supplier's risk and expense and without prejudice to any other rights which the Purchaser may have against the Supplier under the Contract.

## **28. Patent Indemnity:**

- 28.1** The Supplier shall, subject to the Purchaser's compliance with CC Sub-Clause 28.2, indemnify and hold harmless the Purchaser and its employees and officers from and against any and all suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Purchaser may suffer as a result of any infringement or alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract by reason of :
- (a) the installation of the Goods by the Supplier or the use of the Goods in the country where the Site is located; and
  - (b) the sale in any country of the products produced by the Goods. Such indemnity shall not cover any use of the Goods or any part thereof other than for the purpose indicated by or to be reasonably inferred from the Contract, neither any infringement resulting from the use of the Goods or any part thereof, or any products produced thereby in association or combination with any other equipment, plant, or materials not supplied by the Supplier, pursuant to the Contract.
- 28.2** If any proceedings are brought or any claim is made against the Purchaser arising out of the matters referred to in CC Sub-Clause 28.1, the Purchaser shall promptly give the Supplier a notice thereof, and the Supplier may at its own expense and in the Purchaser's name conduct such proceedings or claim and any negotiations for the settlement of any such proceedings or claim.
- 28.3** If the Supplier fails to notify the Purchaser within twenty-eight (28) days after receipt of such notice that it intends to conduct any such proceedings or claim, then the Purchaser shall be free to conduct the same on its own behalf.

**28.4** The Purchaser shall, at the Supplier's request, afford all available assistance to the Supplier in conducting such proceedings or claim, and shall be reimbursed by the Supplier for all reasonable expenses incurred in so doing.

**28.5** The Purchaser shall indemnify and hold harmless the Supplier and its employees, officers, and Subcontractors from and against any and all suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Supplier may suffer as a result of any infringement or alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract arising out of or in connection with any design, data, drawing, specification, or other documents or materials provided or designed by or on behalf of the Purchaser.

**29. Limitation of Liability:**

**29.1** Except in cases of criminal negligence or willful misconduct,

- (a) the Supplier shall not be liable to the Purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the Supplier to pay liquidated damages to the Purchaser, and
- (b) the aggregate liability of the Supplier to the Purchaser, whether under the Contract, in tort or otherwise, shall not exceed the total Contract Price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment, or to any obligation of the supplier to indemnify the purchaser with respect to patent infringement.

**30. Change in Laws and Regulations :**

**30.1** Unless otherwise specified in the Contract, if after the date of 28 days prior to date of Bid submission, any law, regulation, ordinance, order or bylaw having the force of law is enacted, promulgated, abrogated, or changed in Sri Lanka that subsequently affects the Delivery Date and/or the Contract Price, then such Delivery Date and/or Contract Price shall be correspondingly increased or decreased, to the extent that the Supplier has thereby been affected in the performance of any of its obligations under the Contract. Notwithstanding the foregoing, such additional or reduced cost shall not be separately paid or credited if the same has already been accounted for in the price adjustment provisions where applicable, in accordance with CC Clause 14.

**31. Force Majeure :**

**31.1** The Supplier shall not be liable for forfeiture of its Performance Security, liquidated damages, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

**31.2** For purposes of this Clause, "Force Majeure" means an event or situation beyond the control of the Supplier that is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of the Supplier. Such events may include, but not be limited to, acts of the Purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.

**31.3** If a Force Majeure situation arises, the Supplier shall promptly notify the Purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably



practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

## **32. Change Orders and Contract Amendments:**

**32.1** The Purchaser may at any time order the Supplier through notice in accordance CC Clause 8, to make changes within the general scope of the Contract in any one or more of the following :

- (a) drawings, designs, or specifications, where Goods to be furnished under the Contract are to be specifically manufactured for the Purchaser;
- (b) the method of shipment or packing;
- (c) the place of delivery; and
- (d) the Related Services to be provided by the Supplier.

**32.2** If any such change causes an increase or decrease in the cost of, or the time required for, the Supplier's performance of any provisions under the Contract, an equitable adjustment shall be made in the Contract Price or in the Delivery/Completion Schedule, or both, and the Contract shall accordingly be amended. Any claims by the Supplier for adjustment under this Clause must be asserted within twenty-eight (28) days from the date of the Supplier's receipt of the Purchaser's change order.

**32.3** Prices to be charged by the Supplier for any Related Services that might be needed but which were not included in the Contract shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the Supplier for similar services.

**32.4** Subject to the above, no variation in or modification of the terms of the Contract shall be made except by written amendment signed by the parties.

## **33. Extensions of Time**

**33.1** If at any time during performance of the Contract, the Supplier or its Subcontractors should encounter conditions impeding timely delivery of the Goods or completion of Related Services pursuant to CC Clause 12, the Supplier shall promptly notify the Purchaser in writing of the delay, its likely duration, and its cause. As soon as practicable after receipt of the Supplier's notice, the Purchaser shall evaluate the situation and may at its discretion extend the Supplier's time for performance, in which case the extension shall be ratified by the parties by amendment of the Contract.

**33.2** Except in case of Force Majeure, as provided under CC Clause 31, a delay by the Supplier in the performance of its Delivery and Completion obligations shall render the Supplier liable to the imposition of liquidated damages pursuant to CC Clause 26, unless an extension of time is agreed upon, pursuant to CC Sub-Clause 33.1.

## **34. Termination**

**34.1** Termination for Default

- (a) The Purchaser, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Supplier, may terminate the Contract in whole or in part.
  - (i) if the Supplier fails to deliver any or all of the Goods within the period specified in the Contract, or within any extension thereof granted by the Purchaser pursuant to CC Clause 33;
  - (ii) if the Supplier fails to perform any other obligation under the Contract; or

- (iii) if the Supplier, in the judgment of the Purchaser has engaged in fraud and corruption, as defined in CC Clause 3, in competing for or in executing the Contract.
- (b) In the event the Purchaser terminates the Contract in whole or in part, pursuant to CC Clause 34.1(a), the Purchaser may procure, upon such terms and in such manner as it deems appropriate, Goods or Related Services similar to those undelivered or not performed, and the Supplier shall be liable to the Purchaser for any additional costs for such similar Goods or Related Services. However, the Supplier shall continue performance of the Contract to the extent not terminated.

**34.2 Termination for Insolvency.**

- (a) The Purchaser may at any time terminate the Contract by giving notice to the Supplier if the Supplier becomes bankrupt or otherwise insolvent. In such event, termination will be without compensation to the Supplier, provided that such termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to the Purchaser

**34.3 Termination for Convenience.**

- (a) The Purchaser, by notice sent to the Supplier, may terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Purchaser's convenience, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.
- (b) The Goods that are complete and ready for shipment within twenty-eight (28) days after the Supplier's receipt of notice of termination shall be accepted by the Purchaser at the Contract terms and prices. For the remaining Goods, the Purchaser may elect :
  - (i) to have any portion completed and delivered at the Contract terms and prices; and/or
  - (ii) to cancel the remainder and pay to the Supplier an agreed amount for partially completed Goods and Related Services and for materials and parts previously procured by the Supplier.

**35. Assignment**

- 35.1** Neither the Purchaser nor the Supplier shall assign, in whole or in part, their obligations under this Contract, except with prior written consent of the other party.

## Section II. Bidding Data Sheet (BDS)

The following specific data for the goods to be procured shall complement, supplement, or amend the provisions in the Instructions to Bidders (ITB). Whenever there is a conflict, the provisions herein shall prevail over those in ITB.

<b>ITB Clause Reference</b>	<b>A. General</b>
<b>ITB 1.1</b>	The Purchaser is: <b>The Associated Newspapers of Ceylon Ltd (ANCL)</b>
<b>ITB 1.1</b>	The name and identification number of the Contract are: ANCL/CTP/2008/01 Supply, Installation & Commissioning of two (02) nos. Computer To Plate Machine with On-Line Processors.
<b>ITB 2.1</b>	The source of funding is: <b>ANCL Funds – Budgeted for 2008</b>
<b>ITB 4.4</b>	Foreign bidders are allowed to participate in bidding.
	<b>B. Contents of Bidding Documents</b>
<b>ITB 7.1</b>	For <b><u>Clarification of bid purposes</u></b> only, the Purchaser’s address is: Attention: <b>Mr. M.O. Jayah, Senior Head Pre-Press</b> Address: <b>The Associated Newspapers Of Ceylon Ltd 25, D.R. Wijewardene Mawatha Colombo 10, Sri Lanka.</b> Telephone: + <b>94 112429506</b> Facsimile number: + <b>94 112429500</b> Electronic mail address: <b>jayah.prp@lakehouse.lk</b>
	<b>C. Preparation of Bids</b>
<b>ITB 11.1 [e]</b>	The Bidder shall submit the following additional documents: <b>(Ref. ITB Clause 11 too)</b> 1. Manufacturers’ certificate 2. Brand name, Model, Country of Origin etc. should be clearly indicated in the offer. Suppliers are not allowed to change or offer any substitute or different brand subsequently for whatever the circumstances. 3. Additional technical & performance details that are deemed necessary for technical evaluation should also be provided with the offer. 4. Commitment to supply with the offer : <ul style="list-style-type: none"> <li>▪ Operating Manual</li> <li>▪ Maintenance Manual (complete with “Theory of Operation”)</li> <li>▪ Schematic diagrams</li> <li>▪ Detailed circuit diagrams.</li> </ul> Printed clearly in English language.

ITB 15.1	The bidder may quote the foreign expenditure of the item(s) mentioned in foreign currencies. US Dollar, (Whenever necessary, other international trading currencies i.e., Euro, Sterling Pound, Japanese Yen may also be permitted.
ITB 17.3	Period of time the Goods are expected to be functioning (for the purpose of spare parts): <b>10 years</b>
ITB 18.1	After sales service is: <b>Required</b>
ITB 19.1	The bid shall be valid until 180 days from closing date of the tender
ITB 20.1	Bid shall include a Bid Security (issued by bank or surety) included in Section IV Bidding forms.
ITB 20.2	The amount of the Bid Security shall be <b>LKR. 800,000.00</b> The validity period of the bid security shall be until: 19 April 2009.
	<b>D. Submission and Opening of Bids</b>
ITB 22.2 [c]	The inner and outer envelopes shall bear the following identification marks <b>"Supply, Installation &amp; Commissioning of Two (02) nos. Computer to Plate Machines with On-Line Processors at The Associated Newspapers of Ceylon Ltd."</b>
ITB 23.1	For bid submission purposes, the Purchaser's address is: <b>Chairman,</b> <b>Ministry Procurement Committee,</b> <b>Ministry of Mass Media and Information,</b> <b>No 163, Kirulapana Road, Polhengoda,</b> <b>Colombo 05, Sri Lanka.</b>  Attention: <b>Chief Accountant</b> Address: <b>Ministry of Mass Media and Information.</b> <b>No 163, Kirulapana Road, Polhengoda, Colombo 05,</b> <b>Sri Lanka.</b>  Telephone: + <b>94112513464</b>  The deadline for the submission of bids is: Date: <b>19 January 2009</b> Time: <b>2.00 pm</b>

<p><b>ITB 26.1</b></p>	<p>The bid opening shall take place at :</p> <p><b>Chief Accountant's Office of the Ministry of Mass Media and Information</b></p> <p><b>Address:</b></p> <p><b>Ministry Procurement Committee</b></p> <p><b>Ministry of Mass Media and Information</b></p> <p><b>No 163, Kirulapana Road, Polhengoda,</b></p> <p><b>Colombo 05,</b></p> <p><b>Sri Lanka.</b></p> <p><b>Tel: 94-112513464</b></p> <p><b>Date: 19 January 2009 Time: 2.00 pm</b></p>
	<p><b>E. Evaluation and Comparison of Bids</b></p>
<p><b>ITB 34.3(d)</b></p>	<p>The adjustments shall be determined using the following criteria, from amongst those set out in Section III, Evaluation and qualification Criteria <sup>1</sup></p>

## 5. Section III: Evaluation and Qualification Criteria

The Purchaser's evaluation of a Bid take into account, in addition to the Bid Price quoted in accordance with ITB Clause 14, the following factors as specified in ITB Sub-Clause 35.3(d) and in BDS referring to ITB 35.3 (d) using the following criteria and methodologies.

1. Specification of **TWO NOS. COMPUTER TO PLATE (CTP)MACHINES WITH ON-LINE PROCESSORS** will be tested and evaluated by a Technical committee, appointed for the Tender Board to determine their suitability with the specifications mentioned in the Bidding documents (Refer: Section V – Schedule of Requirement)
2. Goods specified in the list of Goods are required to be delivered within the acceptable time range (after the earliest and before the final date, both dates inclusive) specified in Section IV, delivery schedule.
3. Bidders have an option to offer in L/C at usance basis. Additional Cost for the same will be considered in the evaluation.

## 6. Section IV : Bidding Forms

### 01. Bid Submission Forms

[ The Bidder shall fill in this form accordance with the instructions indicated. No alteration to its format shall be permitted and no substitutions shall be accepted]

Date: **xx xxxxxx 2009**

No. :.....

[insert number of bidding process]

To : **Chairman**

**Ministry Procurement Committee**

**Ministry of Mass Media and Information**

**No. 163, Kirulapana Road, Polhengoda Road, Colombo 05**

**Sri Lanka**

We, the undersigned, declare that :

(a) We have examined and have no reservations to the Bidding Documents, including Addenda

No.:.....

[insert the number and issuing date of each Addenda];

(b) We offer to supply in conformity with the Bidding Documents and in accordance with the Delivery Schedules specified in the Schedule of Requirements of Procurement of .....

(c) The total price of our Bid (CIF, L/C at sight basis)

.....

[insert the total bid price in words and figures];

(d) Our bid shall be valid for the period of time specified in ITB Sub-Clause 18.1, from the date fixed for the bid submission deadline in accordance with ITB Sub-Clause 23.1, and it shall remain binding upon us and may be accepted at any time before the expiration of that period;

(e) If our bid is accepted, we commit to obtain a performance security in accordance with ITB Clause 43 and CC Clause 17 for the due performance of the Contract;

(f) We have no conflict of interest in accordance with ITB Sub-Clause 4.3;

(g) Our firm, its affiliates or subsidiaries including any subcontractors or suppliers for any part of the contract has not been declared blacklisted by the National Procurement Agency;

(h) We understand that this bid, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us, until a formal contract is prepared and executed.

(i) We understand that you are not bound to accept the lowest evaluated bid or any other bid that you may receive.

Signed : .....

[Insert signature of person whose name and capacity are shown]

In the capacity of .....

[Insert legal capacity of person signing the Bid Submission Form]

Name: .....

[insert complete name of person signing the Bid Submission Form]

Duly authorized to sign the bid for and on behalf of: .....

[insert complete name of Bidder]

Dated on..... day of xxxxxxxx 2009

[insert date of signing]

## 02. Price & Compliance Schedule

(The Bidders shall fill in this price schedule in accordance with the instructions given.)

### 1. Description of Goods: TWO NOS. COMPUTER TO PLATE MACHINES WITH ON-LINE PROCESSORS

#### Technical Specifications:-

1. Sizes of plates used:
  - i. 589 x 915 x 0.28 – 0.30 mm
  - ii. 586 x 889 x 0.28 – 0.30 mm
2. Automatic Plate loading with inter-leaf removal to handle the above plate sizes
3. Output speed required at peak times: 40 plates (Broad Sheet) / hour (per machine) - @ 100 lpi screen
4. Should be able to expose long run plates without baking: Up to 200,000 impressions / plate
6. CTP and the plate processor must be housed in two separate rooms
7. Screen Ruling: 85 - 150 lpi
8. Violet Laser - Capstan type
9. Screening technology: AM and FM (optional) Screening
10. Post-RIP (after RIPing), - Imposition software to create double spread Broad sheet pages.
11. Print control software to run on PC platform.
13. A new RIP or an upgrade to the existing RIP to support PDF, PDF/X and other industry standard formats.

### 2. Supply, installation, Commissioning and Staff Training

The successful bidder is required to undertake the supply, Installation and Commissioning of the Two CTP machines with the on-line processors at The Associated Newspapers of Ceylon Ltd (ANCL). Cost of installation should be indicated if any.

**Training:** The bidder is also required to provide Training at the country of origin for Four Technical personnel of ANCL for the period not less than two weeks per trainee. Cost of Training to be indicated separately. The cost of air tickets and daily stipend for the trainees of ANCL will be borne by ANCL.

- Two on Maintenance and ● Two on Operations

(One pair to be trained before installation and the other pair after installation).

1.	Quantity : <b>Two Machines</b>						
2.	Total Price offered in <b>US Dollar / Euro / Yen / Sterling Pound</b>						
3.	Country of Origin						
4.	Payment terms	Total FOB	Total Freight	Total C&F	Total Insurance	Total Local Agent's Commission	Total Cost
	L/C at sight basis (in figures)						
	(In words)						
5.	Installation & Commissioning Cost (in figures) ..... (in words) .....						
6.	Training Cost (in figures) ..... (in words) .....						



### 03. Delivery Schedule and Packing details:

Quantity	Our Requirements	Bidders offer
Two Machine with processors	Not to exceed 120 days after establishment of Letter of Credit	
Packing details: The machines should be suitably packed in strong sea worthy export packing and should be shipped in FCL/FCL basis.		

Signed

(Insert signature of person whose name & capacity are shown)

#### 04. Format for Bid Guarantee

*[This Bank Guarantee form shall be filled in accordance with the instructions indicated in brackets]*

-----  
*[Insert issuing agency's name and address of issuing branch or office]*

**Beneficiary:** .....

*[Name and address of Employer/Purchaser]*

**Date :** ..... *[Insert (by issuing agency) date]*

**BID GUARANTEE No.:** ----- *[insert (by issuing agency) number]*

We have been informed that -----  
*[Insert (by issuing agency) name of the Bidder; if a joint venture, list complete legal names of partners]*

(hereinafter called "the Bidder") has submitted to you its bid dated -----  
*[insert (by issuing agency) date]*

(hereinafter called "the Bid") for the supply of -----  
*[insert name of Supplier]*

under Invitation for Bids No. ----- ("the IBK")  
*[insert IFB number].*

Furthermore, we understand that, according to your conditions, Bids must be supported by a Bid Guarantee. At the request of the Bidder, we -----  
*[insert name of issuing agency]*

hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of

-----  
*[insert amount in figures]*

-----  
*[insert amount in words]*

upon receipt by us of your first demand in writing accompanied by a written statement stating that the Bidder is in breach of its obligation(s) under the bid conditions, because the Bidder:

- (a) has withdrawn its Bid during the period of bid validity specified; or
- (b) does not accept the correction of errors in accordance with the Instructions to Bidders (hereinafter "the ITB"); of the IFB; or
- (c) having been notified of the acceptance of its Bid by the Purchaser during the period of bid validity,
  - (i) fails or refuses to execute the Contract Form, if required, or
  - (ii) fails or refuses to furnish the Performance Security, in accordance with the IFB.

This Guarantee shall expire:

- (a) if the Bidder is the successful bidder, upon our receipt of copies of the Contract signed by the Bidder and of the Performance Security issued to you by the Bidder; or
- (b) if the Bidder is not the successful bidder, upon the earlier of (i) our receipt of a copy of your notification to the Bidder that the Bidder was unsuccessful, otherwise it will remain in force up to -----  
*(insert date)*

Consequently, any demand for payment under this Guarantee must be received by us at the office on or before that date. -----

*[signature(s) of authorized representative(s) ]*

## 05. Format for Manufacturer's Authorization

*[This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. The Bidder shall include it in its bid, if so indicated in the BDS.]*

Date:.....  
*[Insert date (as day, month and year) of Bid Submission]*

No.: .....  
*[Insert number of bidding process]*

To:

.....  
.....  
.....

WHEREAS

We ....., who are  
*[Insert complete name of Manufacturer],*

Official manufacturers of ..... having factories at .....  
*[insert type of goods manufactured]*

.....do hereby authorize  
*Insert full address of Manufacturer's factories]*

.....to submit a bid the  
*[insert complete name of Bidder]*

Purpose of which is to provide the following Goods, manufactured by us.....

.....and to subsequently negotiate and  
*[insert name and or brief description of the Goods]*  
sign the contract.

We hereby extend our full guarantee and warranty in accordance with Clause 27 of the Conditions of Contract, with respect to the Goods offered by the above firm.

Signed:.....  
*[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name:.....  
*[insert complete name(s) of authorized representative(s) of the Manufacturer]*

Title:.....  
*[insert title]*

Duly authorized to sign this Authorization on behalf of:.....

.....  
*[insert complete name of Bidder]*

Dated on .....day ~~xxxxxx~~ 2009  
*[insert date of signing]*

## **07. Section V - Schedule of Requirements**

### **01. List of Goods and Delivery Schedule**

Item No.	Description and Quantities to be shipped	Requirement of shipment
01	Installation and commissioning of Two nos. Computer To Plate Machines with Processors	Not to exceed 120 days after establishment of Letter of Credit.

**02. Though the ordered quantity is Two (2), Purchaser reserves the right to place the order for the second unit, only after the first unit is installed satisfactorily or when the acceptance certificate for that unit is issued.**

## 02. Technical Specifications:

### **SUPPLY, INSTALLATION & COMMISSIONING OF TWO (02) COMPUTER TO PLATE MACHINES WITH ON-LINE PROCESSORS REQUIREMENTS SPECIFICATIONS:-**

1. Sizes of plates used:
  - i. 589 x 915 x 0.28 – 0.30 mm
  - ii. 586 x 889 x 0.28 – 0.30 mm
2. Automatic Plate loading with inter-leaf removal to handle the above plate sizes
3. Output speed required at peak times: 40 plates (Broad Sheet) / hour (per machine) - @ 100 lpi screen
4. Should be able to expose long run plates without baking: Up to 200,000 impressions / plate
6. CTP and the plate processor must be housed in two separate rooms
7. Screen Ruling: 85 - 150 lpi
8. Violet Laser - Capstan type
9. Screening technology: AM and FM (optional) Screening
10. Post-RIP (after RIPing), - Imposition software to create double spread Broad sheet pages.
11. Print control software to run on PC platform.
13. A new RIP or an upgrade to the existing RIP to support PDF, PDF/X and other industry standard formats.

#### **The following information should also be provided with proposals:**

- Types of Plates used on the CTP machine proposed; Provide a list of recommended Plate manufacturers - indicating plate specification, run length etc.,
- Availability of different plate types and suppliers in the market who supplies plate for the proposed CTP machines.
- Availability of short run low cost plates.
- Back-up services available locally and internationally.
- Availability of workshop / Human resource – to provide support services during the warranty period.
- Recommended compressed air supply and quality of air.
- Recommended working environment
- Specify the Plate Processor manufacturer if OEM
- List of newspaper installations (preferably in the region) and their contact details
- Recommended spare parts with price for a period of One year after the stipulated warranty period. (Plate setters and Processors)

#### **The present workflow for imaging of film includes the following:**

- Colour Central OPI running on Windows NT platform
- 04 Nos. Harlequin GRAFIX RIPs (Version 4.5 le) - HQ Script Works Version 4.5 Revision 1e
- 02 Nos. **AII 3850** Image Setters
- QuarkXpress Page Make-up on Windows

## 8. Section VII. Contract Data

The following Contract Data shall supplement and / or amend the Conditions of Contract (CC). Whenever there is a conflict, the provisions herein shall prevail over those in the CC.

CC 1.1(i)	The Purchaser is : The Associated Newspapers of Ceylon Ltd.,
CC 1.1 (m)	Final Destination is: The Associated Newspapers of Ceylon Ltd.,
CC 8.1	<p>For <b>notices</b>, the Purchaser's address shall be:</p> <p>Attention: <b>General Manager</b></p> <p>Address: <b>The Associated Newspapers of Ceylon Ltd.,</b>  <b>35, D.R. Wijewardene Mawatha,</b>  <b>Colombo 10,</b>  <b>Sri Lanka.</b></p> <p>Telephone: + <b>94 112429501</b></p> <p>Facsimile number: + <b>94 112429500</b></p> <p>Electronic mail address: gm@lakehouse.lk</p>
CC 12.1	<p>Details of Shipping and other Documents to be furnished by the Supplier are. Immediately after shipment of goods, selected Supplier should Fax/Courier.</p> <ul style="list-style-type: none"> <li>(i) <b>Name of the Steamer</b></li> <li>(ii) <b>Actual quantity shipped</b></li> <li>(iii) <b>Number of packages</b></li> <li>(iv) <b>Weight and Measurements</b></li> <li>(v) <b>FOB Value</b></li> <li>(vi) <b>Freight Charges</b></li> <li>(vii) <b>Local Agent's - Commission</b></li> <li>(viii) <b>Port of Shipment and Date of Loading</b></li> <li>(ix) <b>Bill of lading Numbers and Date</b></li> </ul> <p>The following Advance Shipping Documents direct to the <b>The Associated Newspapers of Ceylon Ltd, Colombo 10, Sri Lanka. To avoid delay in receipt of such documents.</b></p> <ul style="list-style-type: none"> <li>(i) <b>04 Copies of Invoice</b></li> <li>(ii) <b>04 Copies of Packing List</b></li> <li>(iii) <b>04 Copies of Bill of Lading</b></li> <li>iv) <b>02 Copies of Pre-shipment Inspection Certificate</b></li> </ul> <p>Any demurrage charges payable on account of delay in receiving the shipping Documents will be to the Supplier's Account. Suppliers should also advise their Carriers to instruct their Agents in Colombo to issue delivery orders of submission of Personal Guarantee by the Corporation whenever there is delay in receipt of Original Shipping Documents.</p>

<p><b>CC 15.1</b></p>	<p><b>Terms of Payment.</b></p> <p>The method and condition of payment to be made to the supplies under this Contract shall be as follows.</p> <p>1. Payment of foreign currency portion shall be made by the Associated Newspapers of Ceylon Ltd., by an irrevocable Letter of Credit (L/C) on the site basis or Telegraphic Transfer (TT). The cost of amendments of L C of the suppliers side shall be borne by the supplier himself.</p> <p>Letter of Credit will provide for payment against the following documents.</p> <p>1. Clean on Board Freight prepared bills of lading in Triplicate showing destination as Colombo (Sri Lanka) indicating amount of freight paid on bill of lading, the freight receipt issued by the Shipping Company indicating the freight charges should be annexed.</p> <p>2. Manually signed Invoices in sextuplet showing the following ;</p> <p><b>i. Total FOB Value</b>  <b>ii. Total Freight Charges</b>  <b>iii. Total C&amp;F Value</b>  <b>iv. A list of Actual Quantities Shipped</b>  <b>v. Our Indent Number</b>  <b>vi. Letter of Credit Number</b>  <b>vii. Name of Steamer</b>  <b>viii. H.S. Code</b></p> <p>3. Certificate from Manufacturer stating that the items shipped were manufactured by them.</p> <p>4. Packing list in Six duplicate indicating Gross and Net weights and dimensions of each package.</p> <p>5. A Pre-shipment Inspection Certificate issued by Ms. General Superintendence Company (Sociate General De Servellance) or any other Surveyor (who should be a member of the International Federation of Inspectio</p> <p>6. Insurance Policy or Certificate.</p> <p>7. Documents under the Letter of Credit should be negotiated by the supplier within 14 days from the date of Bill of Lading.</p>
<p><b>CC 17.1</b></p>	<p><b>A Performance Security : Shall be required</b></p>

<p><b>CC 25.1</b></p>	<p><b>Inspections and Tests :</b>  A Pre-shipment Inspection Certificate should be obtained from either Ms. General Superintendence Company (Sociate General De Servellance) or any other Surveyor (who should be a member of the International Federation of Inspection Agencies) acceptable to the <b>Chairman, The Associated Newspapers of Ceylon Ltd., Colombo 10.</b>, certifying that, the quantity, quality and packing required, conforms to the Purchaser’s requirement.  The cost of such certificate will have to be borne by the bidder and it should be sent directly to the <b>The Associated Newspapers of Ceylon Ltd., before Shipping the Goods.</b></p>
<p><b>CC 25.2</b></p>	<p>The Inspections and tests shall be conducted at -----  <i>[Insert name(s) of locations]</i></p>
<p><b>CC 26.1</b></p>	<p><b>Liquidated Damages :</b>  Successful bidder shall forthwith give notice in writing to ANCL, explaining the cause of the delay. Notwithstanding any such notice or failure to fulfill the Terms of his contract within the time specified, the successful bidder, without prejudice to any other liabilities incurred by him under the contract), be liable to pay the sum equivalent to 2% of the Contract to ANCL, value for each week for which the delivery is delayed.</p>



**9. Section VIII. Contract Forms**

**1. Format for Contract Agreement**

THIS CONTRACT AGREEMENT is made

the..... day of ..... **2009**  
*[insert: number] [insert: month], [insert: year]*

BETWEEN

(1) .....  
.....  
.....  
*[here in after called "the Purchaser"], and*

(2) .....a  
*[insert name of Supplier],*  
corporation incorporated under the laws of .....and  
*[insert: country of Supplier]*

having its principal place of business at.....  
*[insert: address of Supplier]*  
( hereinafter called "the Supplier")

WHEREAS the Purchaser invited bids for .....  
.....  
*[insert brief description of Goods and Services]*

and has accepted a Bid by the Supplier for the supply of those Goods and Services in the sum of  
.....  
*[insert Contract Price in words and figures, expressed in the Contract currency (ies)]*  
( hereinafter called "the Contract Price").

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS :

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
2. The following documents shall constitute the Contract between the Purchaser and the Supplier, and each shall be read and construed as an integral part of the Contract:
  - (a) This Contract Agreement
  - (b) Contract Data
  - (c) Conditions of Contract
  - (d) Technical Requirements (including Schedule of Requirements and Technical Specifications)
  - (e) The Supplier’s Bid and original Price Schedules
  - (f) The Purchaser’s Notification of Award
  - (g) [Add here any other document(s)]

3. This Contract shall prevail over all other Contract documents. In the event of any discrepancy or inconsistency within the Contract documents, then the documents shall prevail in the order listed above.
4. In consideration of the payments to be made by the Purchaser to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Purchaser to provide the Goods and Services and to remedy defects therein in conformity in all respects with the provisions of the Contract.
5. The Purchaser hereby covenants to pay the Supplier in consideration of the provision of the Goods and Services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of *Democratic Socialist Republic of Sri Lanka* on the day, month and year indicated above.

For and on behalf of the Purchaser (The Associated Newspapers of Ceylon Ltd, 35, D.R. Wijewardene Mawatha Colombo 10)

Signed :..... in the capacity of  
 [insert signature]

in the presence of.....  
 [insert identification of official witness]

For and on behalf of the Supplier

Signed:..... in the capacity of  
 [insert signature of authorized representative(s) of the Supplier]

.....in the presence of  
 [insert title or other appropriate designation]

.....  
 [insert identification of official witness]

## 02. Performance Security

*[The issuing agency, as requested by the successful Bidder, shall fill in this form in accordance with the instruction indicated]*

.....

.....

*[Issuing Agency's name, and Address of Issuing Branch or Office]*

**\*Beneficiary:** .....

.....

.....

*[Name and Address of Employer]*

Date: .....

**PERFORMANCE GUARANTEE NO. :** .....

We have been informed that.....

*[Name of Supplier]*

(hereinafter called "the supplier") has entered into Contract

No..... dated .....with you, for the .....

*[reference number of the contract]*

..... Supply of .....

*[name of contract and brief description]*

..... (hereinafter called "the Contract").Furthermore, we understand that, according to the conditions of the Contract, a Performance Guarantee is required.

At the request of the Supplier, we **The Associated Newspapers of Ceylon Ltd.,**

*[name of Agency]*

hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount

of..... such sum

*[amount in figures]*

*[amount in words],*

being payable and proportions of currencies in which the Contract Price is payable, upon receipt by us of your first demand in writing accompanied by a written statement stating that the Contractor is in breach of its obligation(s) under the Contract, without your needing to prove to show grounds for your demand or the sum specified therein.

This Guarantee shall expire, no later than the .....day of.... 20.....

*[insert date, 28 days beyond the scheduled completion date including the warranty period]*

and any demand for payment under it must be received by us at this office on or before that date.

.....

[Signature(s)]