

The Associated Newspapers of Ceylon Ltd
Request for Proposals
Enterprise Resource Planning (ERP) System

The Associated Newspapers of Ceylon Ltd (ANCL), calls for proposals from reputed implementers & system integrators to submit a turnkey ERP solution. ANCL is in the primary business of publishing newspapers and periodicals for sale. However, the broader spectrum of business includes (a) Publishing newspapers and periodicals (b) Commercial printing (c) Property management (d) Event management and other allied businesses.

Detailed RFP including the Scope of work is available at the web site www.dailynews.lk and www.sundayobserver.lk

The successful implementer should provide a Performance guarantee bond from approved bank operated in Sri Lanka. Depending on the circumstances the procurement committee of the ANCL will decide the value of the bond.

The implementer must assign the relevant ERP certified personnel to the implementation project.

Companies who are interested in providing the above mentioned services to ANCL are requested to submit a proposal including company Profile, references, contact details and financial proposals for the above.

Proposals should be sent in sealed envelope marked as “**Enterprise Resource Planning (ERP) System**” on the top left hand corner and sent to **Head of Procurement on or before 01st September 2016 at 3.00 p.m.**

Further information could be obtained from **DGM Finance (011-2429401)** and **Head of IT (011-2429551)**.

The Associated Newspapers of Ceylon Ltd. reserves the right to accept or reject any or all offers without assigning any reason what so ever.

Head of Procurement
THE ASSOCIATED NEWSPAPERS OF CEYLON LTD.
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Enterprise Resource Planning (ERP) System - RFP

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The ERP solution should support the following aspects:

- Multi – company general ledger, Accounts payable, Accounts receivable, Property, plant and equipment, Cash book and Petty cash, Individual company based financial statements in compliance with Sri Lanka Accounting standards, Product wise income statements and Consolidated Financial statements
- Multi – company inventory management that supports raw material, cannibalized goods, finished goods and returned goods inventory, inventory valuation methods supported should be clearly specified.
- Multi – company procurement module supporting purchasing within Sri Lanka and overseas suppliers, Three – way matching of procurement settlement is required compulsorily.
- Sales and Distribution module.
- The ability to perform a month – on – month accounting period closure and year – end permanent accounting period closure.
- The ERP to have Warehouse Management capability for use in the distant future.

ANCL has several line-of-business (LOB) systems namely

- HRIS – Payroll
- Provident Fund Management
- Newspaper sales and Distribution
- Advertisement Booking and sales
- Correspondent and canvasser payment system

The ERP software should engage in data exchange with the line-of-business systems via well known technology protocols. Flat-file data transfers are unacceptable. ANCL will provide details of data structures of the LOB systems to facilitate this exchange.

All other factors remaining the same, preference will be given to Implementers who have experience in integrating an ERP with Sri Lankan banking institutions for settlements via SLIPS.

All data entries between end-user devices and ERP servers (either internal or cloud base) should be encrypted.

All open transactions and balances from the current system need to be migrated to the new ERP.

All reports generated in PDF format should be password encrypted – so that the end-user is accountable for report prints; all non - PDF format reports should indicate the print-count and the user who generated the report.

The implementer must provide (if available) a fully populated version of the ERP so that end-users could understand the functionality of the ERP better.

The implementer should engage with the Finance personnel to produce a suitable chart of accounts after an initial study is carried out.

Prospective implementers / system integrators will be given time slots to interview ANCL's team in order to determine the scope of work.

The implementer should clearly specify adequate hardware, database & operating system requirements to sustain the ERP at ANCL over a five year period.

If the solution is cloud-based the implementer should clearly specify the Internet Bandwidth requirements, options ANCL should adopt to overcome Internet connectivity problems, the implementer should also demonstrate an exit option together with ANCL's Data if ANCL decides to move out of the cloud framework at a future point in time.