# **TENDER NOTICE**

The Chairman, Tender Board, The Associated Newspapers of Ceylon Limited (ANCL), hereby invites sealed tenders from Manufacturers, Representatives or their Accredited Agents in Sri Lanka for the supply of first class web offset newsprint conforming to the undermentioned basic specifications.

ITEM : 5,000 MT FIRST CLASS WEB OFFSET NEWSPRINT

SUBSTANCE : 42 GSM, 45 GSM AND 48.8 GSM REEL DIAMETER : 1016 – 1066 MM (MAXIMUM)

REEL WIDTH : 700 MM CORE INNER : 76 MM

- 1. Tenders should be submitted only on Tender Documents available at Imports Department of The Associated Newspapers of Ceylon Ltd, on payment of non refundable tender fee of Rs. 5,000/= in cash. Tender documents will be issued during office hours until 03<sup>rd</sup> June 2009.
- Tender Documents are also available at the web site <u>www.dailynews.lk</u> and <u>www.sundayobserver.lk</u> and could also be used with non-refundable payment of Rs.5,000/=.
- 3. Per Mt Price to be quoted in acceptable currency preferably US \$ giving both FOB and CIF quotes. Freight and insurance charges of CIF offers are to be indicated separately.
- 4. Tender should accompany a Bid Bond valuing Rs. 300,000/= issued by a reputed bank in Sri Lanka.
- 5. Performance Bond equivalent to 10% of the total value of the order should be submitted by every successful tenderer before establishment of the L/C.
- 6. Separate tender documents should be used for each tender.
- 7. New suppliers will be considered only after testing the quality of the samples.
- 8. Tender will be closed at 2.00 p.m. on 5<sup>th</sup> June 2009 and will be opened immediately in the presence of tenderers or their authorized representatives.
- 9. Further information could be obtained from the Imports Department of ANCL on 0094-11-2429411 / 0094-11-2429451.
- 10. The Associated Newspapers of Ceylon Limited reserves the right to accept or reject any or all offers without assigning any reason whatsoever.

Chairman – Newsprint Tender Board, The Associated Newspapers of Ceylon Ltd "Lake House" No. 35, D.R. Wijewardene Mw, Colombo 10.

# THE ASSOCIATED NEWSPAPERS OF CEYLON LTD TENDER FOR SUPPLY OF 5,000 MT / 10,000 MT REELED NEWSPRINT

#### TERMS AND CONDITIONS OF THE TENDER

#### 1. FORM OF TENDER

- ➤ Tender should be submitted in duplicate (Marked "Original and Duplicate") only on Tender Documents available at Imports Department of The Associated Newspapers of Ceylon Ltd, on payment of non refundable fee of Rs. 5,000/= in cash.
- > Tender Documents will be issued during the office hours until 3<sup>rd</sup> June 2009.
- ➤ Tender Documents are also available at the web site <a href="www.dailynews.lk">www.dailynews.lk</a> or <a href="www.sundayobserver.lk">www.sundayobserver.lk</a> and could be used with the payment of non refundable fee of Rs.5,000/=.
- > Separate Tender documents should be used for each offer.

#### 2. CLOSING DATE OF TENDER

- Tender shall be marked "TENDER FOR THE SUPPLY OF WEB OFFSET NEWSPRINT" on top left-hand corner of the envelope and submitted by registered cover addressed to The Chairman, Newsprint Tender Board, The Associated Newspapers of Ceylon Ltd, Lake House, No. 35, D.R. Wijewardene Mw, Colombo 10, or be deposited in the TENDER BOX kept for this purpose at the Imports Department of The Associated Newspapers of Ceylon Ltd, on or before the date and time as mentioned in next paragraph of these instructions. Tenders received after the closing time will be rejected.
- ➤ Tender will be closed at 2.00 p.m. on 5<sup>th</sup> June 2009 and will be opened immediately in the presence of the tenderers or their accredited agents.

#### 3. ELIGIBILITY TO TENDER

- Manufacturers / Principals or their Accredited Local Agents or Local Suppliers are eligible to Tender.
- No local tender on behalf of foreign principals will be considered unless the Tenderers hold an executed Power of Attorney from the manufacturers / Principals to enter into a valid agreement to fulfill all the terms and conditions of the contract in the event of it being awarded.
- > New suppliers will be considered only after testing the quality of the samples.

# 4. LANGUAGE OF TENDER

All correspondence shall be in English Language.

#### 5. AMENDMENTS TO TENDER DOCUMENTS

No modification or alterations are allowed after the closing of the tenders.

#### 6. BUSINESS ADDRESS

Tenderers should state in their tenders, the address to which notices, orders and correspondence relating to the tenders and agreements are to be sent. Any change of address should be notified to the Chairman, Newsprint Tender Board, The Associated Newspapers of Ceylon Ltd, Lake House, No. 35, D.R. Wijewardene Mw, Colombo 10.

# 7. PERIOD OF VALIDITY

Tenderers are required to keep their prices firm and valid for a minimum period of 60 days from the date of closing of tender.

#### 8. OFFERS

- The Tenderers should quote both FOB and CIF Colombo prices. CIF offers should clearly detail Cost, Freight & Insurance separately. The Freight invoiced against the shipping invoice should be the actual freight paid indicated in the Bill of Lading or the Freight receipt issued by the Shipping company. However, the freight paid against the shipping documents will be the actual freight paid or quoted whichever is lower.
- All Quotations must be in words and figures. Any changes, erasures, alterations or amendments should be authenticated by the tenderers' full signature. In the event of any discrepancy between words and figures, the amount given in words shall prevail.
- Finder should state separately the Commission / Charges, which will be paid to the local agent in Sri Lanka in Sri Lankan Rupees on completion of the contract. Local Agent's commission will not be included in the Letter of Credit.
- > Tenderers interested in quoting for 10,000 MT over a 12 month period on a fixed price, may indicate such offers as an additional offer, in the additional tender application provided.
- The Chairman, Newsprint Tender Board, The Associated Newspapers of Ceylon Ltd, reserves the right to reject any or all offers without assigning any reason whatsoever.

# 9. BID CURRENCY

The offers shall be in the currency of the country of the Tenderers or in US \$ (Dollars) or Pounds Sterling or Euros or Japanese Yen only. (US \$ preferred).

# 10. DETAILS OF DOCUMENTS TO BE SUBMITTED WITH OFFER

Completed tender application, bid bond, sample and any technical literature (if any).

# 11. SAMPLES

Minimum of 30 sheets of A4 size paper or 5 to 10 meter piece of paper in roll form.

#### 12. MODE OF PAYMENT

Letter of Credit at sight or DP terms. If any supplier wishes to grant any other terms ie credit facilities or loan etc., could be indicated separately.

#### 13. PRE-SHIPMENT INSPECTION CERTIFICATION

Supplier has to provide at his own expense.

#### 14. SHIPMENT

Quantity should be shipped in batches of 400 MT and on 800 MT per month arrival basis, with first shipment arriving in Colombo by 02<sup>nd</sup> week of July 2009 (Shipping schedule will be provided).

#### 15. BID BOND

All offers should be accompanied by a Bid Bond (One offer per one Bid Bond) acceptable to the Tender Board for the value of Rs. 300,000/=. This Bid Bond may be offered in one of the following alternative forms.

- > A Cash deposit.
- An Acceptable Bank Guarantee confirmed by a Bank operating in Sri Lanka payable to The Associated Newspapers of Ceylon Ltd.
- An unconditional Bid Bond excusable on demand issued by a reputed Insurance Company in Sri Lanka payable to The Associated Newspapers of Ceylon Ltd. The Validity of any of the above Guarantee will be at least 120 days from the date at opening of Tenders.
- > If no Bid Bond is submitted the offer will not be considered.

#### 16. PERFORMANCE BOND

- The successful Tenderers should provide a Performance Guarantee Bond to the value of 10% from an approved Bank operating in Sri Lanka.
- Depending on the circumstances, the Newsprint Tender Board of The Associated Newspapers of Ceylon Limited may decide on a lower performance bond requirement from existing suppliers, the minimum being 5%.
- This Bond should be submitted to The Associated Newspapers of Ceylon Ltd, within 01 week of the date of the offer is accepted.
- > This Bond should be valid for a minimum of 240 days from the date of awarding of tender and will be released only after satisfactory receipt of goods.
- In case of delay or default by the supplier, The Associated Newspapers of Ceylon Ltd, shall have the option to terminate the contract and collect the performance bond without prejudice to any other claims that be lodged in this regard.

# 17. ARBITRATION

All disputes arising out of contract agreement will be dealt with in accordance with the provision of Arbitration Act No. 11 of 1995.

# 18. SPECIFICATION

Please see Annexure II

| TENDER APPLICATION FORM (OPTIONAL) TENDER FOR SUPPLY OF 10,000 MT REELED NEWSPRINT OVER A PERIOD OF ONE YEAR TO ANCL |   |  |                       |                        |  |  |
|--|---|--|-----------------------|------------------------|--|--|
|  |   |  |                       |                        |  |  |
| Deta   | ils of the Supplier / Principal   |  |                       |                        |  |  |
| 01)  | Name  |  |                       |                        |  |  |
| 02)  | Address   |  |                       |                        |  |  |
| 03)  | Contact Person  |  |                       |                        |  |  |
| 04)  | Contact Telephone No.   |  |                       |                        |  |  |
| 05)  | Contact Fax No.   |  |                       |                        |  |  |
| 06)  | Contact E-mail  |  |                       |                        |  |  |
|  |   |  |                       |                        |  |  |
| Deta   | ils of the Agent in Sri Lanka   |  |                       |                        |  |  |
| 07)  | Name  |  |                       |                        |  |  |
| 08)  | Address   |  |                       |                        |  |  |
| 09)  | Contact Person  |  |                       |                        |  |  |
| 10)  | Contact Telephone No.   |  |                       |                        |  |  |
| 11)  | Contact Fax No.   |  |                       |                        |  |  |
| 12)  | Contact E-mail  |  |                       |                        |  |  |
| 13)  | Agency Status   |  |                       |                        |  |  |
|  |   |  |                       |                        |  |  |
| Gene   | eral  |  |                       |                        |  |  |
| 14)  | Name of the Mill  |  |                       |                        |  |  |
| 15)  | Country of Origin   |  |                       |                        |  |  |
| 16)  | Delivery Period   |  |                       |                        |  |  |
| 17)  | Payment Terms   |  |                       |                        |  |  |
| 18)  | Quoted Currency   |  |                       |                        |  |  |
| 19)  | Bid Bond Number & Details   |  |                       |                        |  |  |
| 20)  | ANCL Receipt No.  |  |                       |                        |  |  |
|  |   |  |                       |                        |  |  |
| Our quotations are as follows,   |   |  |                       |                        |  |  |
|  | Substance / grammage  | 42 Gsm   | 45 Gsm                | 48.8 Gsm               |  |  |
|  | Quantity offered – MT   |  |                       |                        |  |  |
|  | Price   |  |                       |                        |  |  |
|  | FOB   |  |                       |                        |  |  |
|  | Freight   |  |                       |                        |  |  |
|  | Insurance   |  |                       |                        |  |  |
|  | Total CIF / FOB   |  |                       |                        |  |  |
|  | Total CIF / FOB in words  |  |                       |                        |  |  |
| terms<br>attacl  | the undersigned do hereby under<br>and the conditions stipulated<br>ned in annexure (ii) and execute<br>on Limited, if our / my tender is a | in attached annexure<br>the orders to the entire | (i) and in conformity | with the specification |  |  |

Company seal

Signature

Date

| TENDER APPLICATION FORM TENDER FOR SUPPLY OF 5,000 MT REELED NEWSPRINT TO ANCL |   |  |                         |                          |  |  |  |
|--|---|--|-------------------------|--------------------------|--|--|--|
| Detai  | ils of the Supplier / Principal   |  |                         |                          |  |  |  |
| 01)  | Name  |  |                         |                          |  |  |  |
| 02)  | Address   |  |                         |                          |  |  |  |
| 03)  | Contact Person  |  |                         |                          |  |  |  |
| 04)  | Contact Telephone No.   |  |                         |                          |  |  |  |
| 05)  | Contact Fax No.   |  |                         |                          |  |  |  |
| 06)  | Contact E-mail  |  |                         |                          |  |  |  |
| /  |   |  |                         |                          |  |  |  |
| Detai  | ls of the Agent in Sri Lanka  |  |                         |                          |  |  |  |
| 07)  | Name  |  |                         |                          |  |  |  |
| 08)  | Address   |  |                         |                          |  |  |  |
| 09)  | Contact Person  |  |                         |                          |  |  |  |
| 10)  | Contact Telephone No.   |  |                         |                          |  |  |  |
| 11)  | Contact Fax No.   |  |                         |                          |  |  |  |
| 12)  | Contact E-mail  |  |                         |                          |  |  |  |
| 13)  | Agency Status   |  |                         |                          |  |  |  |
|  |   |  |                         |                          |  |  |  |
| Gene   | eral  |  |                         |                          |  |  |  |
| 14)  | Name of the Mill  |  |                         |                          |  |  |  |
| 15)  | Country of Origin   |  |                         |                          |  |  |  |
| 16)  | Delivery Period   |  |                         |                          |  |  |  |
| 17)  | Payment Terms   |  |                         |                          |  |  |  |
| 18)  | Quoted Currency   |  |                         |                          |  |  |  |
| 19)  | Bid Bond Number & Details   |  |                         |                          |  |  |  |
| 20)  | ANCL Receipt No.  |  |                         |                          |  |  |  |
|  |   |  |                         |                          |  |  |  |
| Our  | quotations are as follows,  |  |                         | +                        |  |  |  |
|  | Substance / grammage  | 42 Gsm                                       | 45 Gsm                  | 48.8 Gsm                 |  |  |  |
|  | Quantity offered – MT   |  |                         |                          |  |  |  |
|  | Price   |  |                         |                          |  |  |  |
|  | FOB   |  |                         |                          |  |  |  |
|  | Freight   |  |                         |                          |  |  |  |
|  | Insurance   |  |                         |                          |  |  |  |
|  | Total CIF / FOB   |  |                         |                          |  |  |  |
|  | Total CIF / FOB in words  |  |                         |                          |  |  |  |
| terms<br>attach  | the undersigned do hereby und<br>and the conditions stipulated<br>ned in annexure (ii) and execute<br>on Limited, if our / my tender is o | in attached annexu<br>the orders to the enti | re (i) and in conformit | y with the specification |  |  |  |

Company seal

Date

Signature

# SPECIFICATION OF NEWSPRINT

Quality : First class web offset Newsprint papers in reels

Substance : Grammage (g/m²) 42 GSM, 45 GSM and or 48.8 GSM

Diameter of Reel : Equivalent to 1016 – 1066 mm

Diameter of Inner Core : 3" Equivalent to 76 mm

Reel Width : 700mm

The required size will be indicated when a firm order is given

Ash Content : Not more than 2%

Moisture Content : 42 GSM – 7% - 8%

45 GSM - 7% - 8% 48.8 GSM - 6.5% - 7%

PH Value : 5 – 6

Tensile Strength : M/D Not less than 2.20 KN/m

C/D Not less than 0.50 KN/m

Tear Strength : M/D Not less than 300 mN

C/D Not less than 325 mN

Opacity : Not less than 93%

Brightness ISO : Not less than 60%

Bulking Thickness : 65 – 72 (Micron)

Weight of the fiber content: Not less than 65%

Packing : Strong Sea worthy export packing in 3 to 4 sheets of thick

hardboard with one inner layer of moisture barrier including

reinforced sides.

Core Plug : Heavy Duty Compressed Hardboard (non-Collapsible)

Wood, Metal or Plastic.